

Performance Goal Setting

Key Outcomes:

1. Good-to-Go Plan to set and monitor performance goal in the field.
2. Knowledge on how to set and monitor performance goal.
3. Step-by-step guide to establish a performance oriented culture

Program Outline:

- 1. Overview of Performance Goal. (Method: Interactive Discussion, Questions and Answers)**
 - a. What is Performance Goal?
 - b. Why Should You Care About Performance Goal?
 - c. Creating a Performance Oriented Culture.
- 2. How to Set/Develop and Monitor Performance Goal. (Method: Case study and Group Work)**
 - a. Performance Goal Setting and Monitoring Process
 - b. Feedback on Performance.
 - c. Pursuing Continuous Improvement.
- 3. Setting/Developing Performance Goal.**
 - a. Performance Goal Setting Framework.
 - b. Performance Goal Setting Guide.
 - c. Good-to-Go Plan

For any enquiries, please contact Salwana Ali directly at either the following:

Email: salwanaa@salwanaali.com OR

Phone: +6 012 238 1428

Workshop Schedules

Time: 10.00am – 1.00pm

Dates: March 5th, 2014; April 2nd, 2014; May 7th, 2014; Aug 27th, 2014; Oct 8th, 2014; Nov 12th, 2014 and Dec 10th, 2014.

Venue:

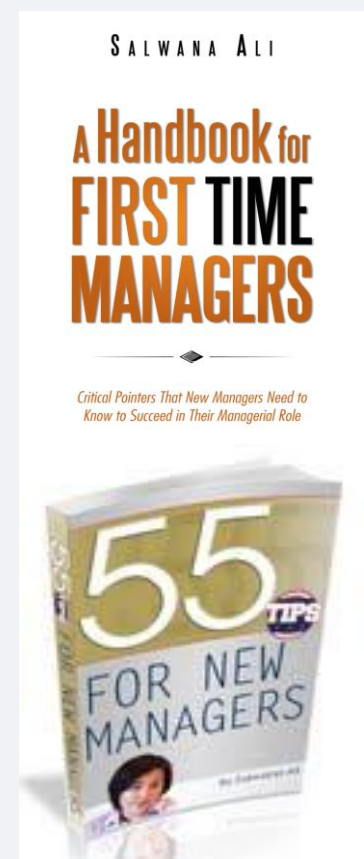
@Thinking Loft | Salwana and Rahim Associates Sdn Bhd | B - 3A-18, Capital 2 (Block B) | Oasis Ara Damansara | Jalan PJU 1A/7A Ara Damansara | Petaling Jaya | Selangor.

Workshop Fee:

RM190 per person

Number of Participants:

Maximum 15 persons only.



Learning Methods:

Utilizes blended of multiple practical approaches as listed:

1. Interactive Discussions, Questions and Answers.
2. Case Studies.
3. Coaching.
4. Scenario Role Play
5. Good-to-Go Action Plans.

Workshop Audiences:

1. First Time Managers
2. New Managers (first 24 months in the managerial role)
3. Individual Contributors (ICs) planning to be managers in the near future (6 – 12 months timeframe)

Workshop Facilitator:

Salwana Ali

Salwana Ali, the author of “A Handbook for First Time Managers” and a Managerial Performance Consultant is currently the Managing Director of Salwana and Rahim Associates Sdn Bhd.

She spends her time helping organizations improve performance and effectiveness. She helps managers who are keen on developing their skills to become effective. In addition to working with individuals, she consults organizations on improvement of their business processes, development of performance measures, and implementation of tools and guidelines to monitor performance. She facilitates learning workshops on management development and performance management. Her list of growing clients spans across key industries like regulatory bodies, energy, construction, insurance and small medium enterprises.

Prior to founding Salwana and Rahim Associates Sdn Bhd, she has had nineteen years of corporate experience, a major of which involved being in senior sales management teams and leadership positions in multinational organizations such as Microsoft.

She is an Accredited Training Professional and a member of the Malaysian Institute of Management.

Workshop Registration

Please register your participation by doing the following:

Mark the date that you want to attend

Fill in the required details

Scan this portion and email it to salwanaa@salwanaali.com or fax this portion to 03 – 78310146

The date that I choose to attend is:

- March 5th, 2014
- April 2nd, 2014
- May 7th, 2014
- August 27th, 2014
- Oct 8th, 2014
- Nov 12th, 2014
- Dec 10th, 2014

Name: _____

Email: _____

Designation: _____

Organization: _____

Mode of payment:

Cheque payable to Salwana and Rahim Associates Sdn Bhd
OR direct transfer to Maybank
Account No: 514721109256